House of Representatives, April 14, 1998. The Committee on Finance, Revenue and Bonding reported through REP. SCHIESSL, 60th DIST., Chairman of the Committee on the part of the House, that the bill ought to pass.

AN ACT CONCERNING THE CONNECTICUT UNIFORM SECURITIES ACT.

Be it enacted by the Senate and House of Representatives in General Assembly convened:

Section 1. Subdivision (10) of section 36b-3

of the general statutes, as amended by section 1

of public act 97-220, is repealed and the following is substituted in lieu thereof:

(10) "Investment adviser" means any person who, for compensation, engages in the business of advising others, either directly or through publications or writings, as to the value of securities or as to the advisability of investing in, purchasing or selling securities, or who, for compensation and as a part of a regular business, issues or promulgates analyses or reports concerning securities. "Investment adviser" does and include (A) AN INVESTMENT ADVISER AGENT; (B) a sociation, a savings bank, a savings and loan association, a federal savings and loan association, a federal savings and loan association, a credit union, a federal credit union or a trust company; [(B)] (C) a lawyer, accountant, engineer, or teacher whose performance of these services is solely incidental to the practice of his profession; [(C)] (D) a

23 broker-dealer whose performance of these services 24 is solely incidental to the conduct of his 25 business as a broker-dealer and who receives no 26 special compensation for them; [(D)] (E) a 27 publisher of any bona fide newspaper, news 28 magazine, or business or financial publication of 29 general, regular, and paid circulation; [(E)] (F) 30 a person whose advice, analyses or reports relate 31 only to securities exempted by subdivision (1) of 32 subsection (a) of section 36b-21, as amended by 33 section 11 of [this act] PUBLIC ACT 97-220 AND 34 SECTION 5 OF THIS ACT; [(F)] (G) any insurance 35 company under the supervision of the Insurance 36 Commissioner or any affiliate thereof, as defined 37 in subsection (b) of section 38a-129, when 38 providing services to separate accounts of that 39 insurance company or registered investment 40 companies all of whose shares are owned by such 41 insurance company or its insurance company 42 affiliates or by the separate accounts of that 43 insurance company or its insurance company 44 affiliates; and [(G)] (H) such other persons not 45 within the intent of this [subsection] SUBDIVISION 46 as the commissioner may by regulation or order 47 designate. 48

Sec. 2. Subdivision (11) of section 36b-3 of 49 the general statutes, as amended by section 1 of 50 public act 97-220, is repealed and the following 51 is substituted in lieu thereof:

(11) (A) "Investment adviser agent" includes (i) any individual, [other than an investment adviser, or a sole proprietor of an investment adviser, or a sole proprietor of an investment Including an Officer, partner or director of Officer adviser] Including an Officer, partner or director of Officer adviser adviser adviser appointed or authorized by Orficer adviser by Orficer adviser by Orficer adviser and who officer, within or from this state, and who officer, partner or other remuneration, officer, partner or director of an investment adviser, or an individual occupying a similar officer, partner or director of an investment adviser, or an individual occupying a similar officer adviser agent only if he otherwise officer within this definition.] Orficer and officer, or director officer and investment officer adviser agent only if he otherwise officer adviser, or an individual occupying a similar officer. Officer, or director officer and investment adviser agent only if he otherwise officer adviser, or an individual occupying a similar officer. Officer, or director officer and investment officer agent only if he otherwise officer. Officer, or director officer and investment officer. Officer, or director officer and investment officer. Officer, or director officer and investment officer.

71 STATUS OR PERFORMING SIMILAR FUNCTIONS, OR OTHER 72 INDIVIDUAL EMPLOYED, APPOINTED, OR AUTHORIZED BY 73 OR ASSOCIATED WITH AN INVESTMENT ADVISER, WHO 74 MAKES ANY RECOMMENDATION OR OTHERWISE RENDERS 75 ADVICE REGARDING SECURITIES TO CLIENTS AND WHO 76 RECEIVES COMPENSATION OR OTHER REMUNERATION, 77 DIRECTLY OR INDIRECTLY, FOR SUCH ADVISORY 78 SERVICES.

78 SERVICES.
79 (B) "INVESTMENT ADVISER AGENT" DOES NOT 80 INCLUDE AN INDIVIDUAL EMPLOYED, APPOINTED OR 81 AUTHORIZED BY, ASSOCIATED WITH OR ACTING ON BEHALF 82 OF AN INVESTMENT ADVISER EXEMPT FROM REGISTRATION 83 UNDER SUBDIVISIONS (1) AND (2) OF SUBSECTION (e) 84 OF SECTION 36b-6, AS AMENDED BY SECTION 3 OF 85 PUBLIC ACT 97-220, WHO IS A "SUPERVISED PERSON" AS 86 DEFINED IN SUBPARAGRAPH (C) OF THIS SUBDIVISION 87 UNLESS (i) MORE THAN TEN PER CENT OF THE ADVISORY 88 CLIENTS ARE NATURAL PERSONS AND THE SUPERVISED 89 PERSON HAS A PLACE OF BUSINESS IN THIS STATE, (ii) 90 THE SUPERVISED PERSON ON A REGULAR BASIS SOLICITS, 91 MEETS WITH, OR OTHERWISE COMMUNICATES WITH CLIENTS 92 OF THE EXEMPT INVESTMENT ADVISER IN THIS STATE, 93 AND (iii) THE SUPERVISED PERSON DOES NOT 94 EXCLUSIVELY RENDER IMPERSONAL INVESTMENT ADVICE. (C) FOR PURPOSES OF SUBPARAGRAPH (B) OF THIS 96 SUBDIVISION: (i) "IMPERSONAL INVESTMENT ADVICE" 97 MEANS INVESTMENT ADVISORY SERVICES PROVIDED BY 98 MEANS OF WRITTEN MATERIAL OR ORAL STATEMENTS THAT 99 DO NOT PURPORT TO MEET THE OBJECTIVES OR NEEDS OF 100 SPECIFIC INDIVIDUALS OR ACCOUNTS; (ii) "NATURAL 101 PERSON" SHALL NOT INCLUDE AN INDIVIDUAL WHO 102 IMMEDIATELY AFTER ENTERING INTO THE INVESTMENT 103 ADVISORY CONTRACT WITH THE EXEMPT INVESTMENT 104 ADVISER HAS AT LEAST FIVE HUNDRED THOUSAND DOLLARS 105 UNDER MANAGEMENT WITH SUCH INVESTMENT ADVISER, OR 106 WHO THE EXEMPT INVESTMENT ADVISER REASONABLY 107 BELIEVES, IMMEDIATELY PRIOR TO ENTERING INTO THE 108 ADVISORY CONTRACT, HAS A NET WORTH TOGETHER WITH 109 ASSETS HELD JOINTLY WITH A SPOUSE, AT THE TIME THE 110 CONTRACT IS ENTERED INTO, OF MORE THAN ONE MILLION 111 DOLLARS; AND (iii) "SUPERVISED PERSON" MEANS ANY 112 PARTNER, OFFICER, DIRECTOR, OR OTHER PERSON 113 OCCUPYING A SIMILAR STATUS OR PERFORMING SIMILAR 114 FUNCTIONS, OR EMPLOYEE OF AN EXEMPT INVESTMENT 115 ADVISER, OR OTHER PERSON WHO PROVIDES INVESTMENT 116 ADVICE ON BEHALF OF SUCH INVESTMENT ADVISER AND IS 117 SUBJECT TO THE SUPERVISION AND CONTROL OF SUCH

118 INVESTMENT ADVISER.

119 (D) "INVESTMENT ADVISER AGENT" DOES NOT 120 INCLUDE SUCH OTHER INDIVIDUALS NOT WITHIN THE 121 INTENT OF THIS SUBDIVISION AS THE COMMISSIONER MAY 122 BY REGULATION OR ORDER DESIGNATE. Sec. 3. Subsection (d) of section 36b-6 of 124 the general statutes, as amended by section 3 of 125 public act 97-220, is repealed and the following 126 is substituted in lieu thereof: (d) No broker-dealer or investment adviser 128 shall transact business from any place of business 129 located within this state unless that place of 130 business is registered as a branch office with the 131 commissioner pursuant to this subsection, PROVIDED 132 AN INVESTMENT ADVISER THAT IS REGISTERED WITH THE 133 SECURITIES AND EXCHANGE COMMISSION MAY, IN LIEU OF 134 FILING AN APPLICATION FOR BRANCH OFFICE 135 REGISTRATION, FILE A NOTICE WITH THE COMMISSIONER 136 FOR EACH BRANCH OFFICE OF THE ADVISER LOCATED 137 WITHIN THIS STATE TOGETHER WITH A NONREFUNDABLE 138 NOTICE FEE OF ONE HUNDRED DOLLARS PER BRANCH 139 OFFICE. An application for branch office 140 registration shall be made on forms prescribed by 141 the commissioner and shall be filed with [him] THE 142 COMMISSIONER, TOGETHER with a nonrefundable 143 APPLICATION fee of one hundred dollars per branch 144 office. A broker-dealer or investment adviser, 145 OTHER THAN AN INVESTMENT ADVISER THAT IS 146 REGISTERED WITH THE SECURITIES AND EXCHANGE 147 COMMISSION, shall promptly notify the commissioner 148 in writing if such broker-dealer or investment 149 adviser (1) engages a new manager at a branch 150 office in this state, (2) acquires a branch office 151 of another broker-dealer or investment adviser in 152 this state, or (3) relocates a branch office in 153 this state. [In the case of a branch office 154 acquisition or relocation, the broker-dealer or 155 investment adviser shall pay to the commissioner 156 an additional nonrefundable fee of one hundred 157 dollars.] IN THE CASE OF A BRANCH OFFICE 158 ACQUISITION OR RELOCATION, SUCH BROKER-DEALER OR 159 INVESTMENT ADVISER SHALL PAY TO THE COMMISSIONER A 160 NONREFUNDABLE FEE OF ONE HUNDRED DOLLARS. AN 161 INVESTMENT ADVISER THAT IS REGISTERED WITH THE 162 SECURITIES AND EXCHANGE COMMISSION SHALL NOTIFY 163 THE COMMISSIONER OF AN ACQUISITION OR RELOCATION 164 OF ANY BRANCH OFFICE OF THE INVESTMENT ADVISER IN 165 THIS STATE IN THE SAME MANNER AS AND CONCURRENTLY 166 WITH THE NOTIFICATION OF SUCH INFORMATION TO THE

167 SECURITIES AND EXCHANGE COMMISSION AND SHALL PAY 168 TO THE COMMISSIONER A NONREFUNDABLE FEE OF ONE 169 HUNDRED DOLLARS. Each registrant or applicant for 170 branch office registration, AND EACH INVESTMENT 171 ADVISER WITH A BRANCH OFFICE IN THIS STATE THAT IS 172 REGISTERED WITH THE SECURITIES AND EXCHANGE 173 COMMISSION, shall pay the actual cost, as 174 determined by the commissioner, of any reasonable 175 investigation or examination made of such 176 registrant, [or] applicant OR INVESTMENT ADVISER 177 by or on behalf of the commissioner.

178 Sec. 4. Section 36b-20 of the general 179 statutes, as amended by section 10 of public act 180 97-220, is repealed and the following is 181 substituted in lieu thereof:

182 (a) The commissioner may issue a stop order 183 denying effectiveness to, or suspending or 184 revoking the effectiveness of, any registration 185 statement if he finds (1) that the order is in the 186 public interest and (2) that: (A) The registration 187 statement as of its effective date or as of any 187 Statement as of its effective date of as of any 188 earlier date in the case of an order denying 189 effectiveness, or any report under subsection (j) 190 of section 36b-19, as amended by section 9 of 191 [this act] PUBLIC ACT 97-220, is incomplete in any 192 material respect BUT IS NOT ABANDONED PURSUANT TO 193 SUBSECTION (e) OF THIS SECTION or contains any 194 statement which was, in the light of the 195 circumstances under which it was made, false or 196 misleading with respect to any material fact; (B) 197 any provision of sections 36b-2 to 36b-33, 198 inclusive, as amended by this act AND PUBLIC ACT 199 97-220, or any regulation, order or condition 200 lawfully imposed under said sections has been 201 wilfully violated, in connection with the 202 offering, by (i) the person filing the 203 registration statement, (ii) the issuer, any 204 partner, officer or director of the issuer, any 205 person occupying a similar status or performing 206 similar functions, or any person directly or 207 indirectly controlling or controlled by the 208 issuer, provided the person filing the 209 registration statement is directly or indirectly 210 controlled by or acting for the issuer, or (iii) 211 any underwriter; (C) the security registered or 212 sought to be registered is the subject of an 213 administrative stop order or similar order or a 214 permanent or temporary injunction of any court of

215 competent jurisdiction entered under any other 216 federal or state act applicable to the offering; 217 except the commissioner (i) may not institute a 218 proceeding against an effective registration 219 statement under this subparagraph more than one 220 year from the date of the order or injunction 221 relied on, and (ii) may not enter an order under 222 this subparagraph on the basis of an order or 223 injunction entered under any other state act 224 unless that order or injunction was based on facts 225 which would currently constitute a ground for a 226 stop order under this section; (D) the issuer's 227 enterprise or method of business includes or would 228 include activities which are illegal where 229 performed; (E) the offering has worked or tended 230 to work a fraud upon purchasers or would so 231 operate; (F) the offering has been or would be 232 made with unreasonable amounts of underwriters' 233 and sellers' discounts, commissions or other 234 compensation, or promoters' profits or 235 participation, or unreasonable amounts or kinds of 236 options: (C) when a cognitive is gought to be 236 options; (G) when a security is sought to be 237 registered by coordination, there has been a 238 failure to comply with the undertaking required by 239 subdivision (4) of subsection (b) of section 240 36b-17; (H) the applicant or registrant has failed 241 to pay the proper filing fee; but the commissioner 242 may enter only a denial order under this clause 243 and he shall vacate any such order when the 244 deficiency has been corrected; or (I) the issuer 245 is a blank check company. The commissioner may not 246 institute a stop order proceeding against an 247 effective registration statement on the basis of a 248 fact or transaction known to him when the 249 registration statement became effective unless the 250 proceeding is instituted within one hundred eighty 251 days of the effective date of such registration 252 statement.

253 (b) The commissioner may by order summarily 254 postpone or suspend the effectiveness of the 255 registration statement pending final determination 256 of any proceeding under this section. Upon the 257 entry of the order, the commissioner shall 258 promptly notify each person specified in 259 subsection (c) of this section that it has been 260 entered and of the reasons therefor and that 261 within fifteen days after the receipt of a written 262 request the matter will be set down for hearing.

263 If no hearing is requested and none is ordered by 264 the commissioner, the order will remain in effect 265 until it is modified or vacated by the 266 commissioner. If a hearing is requested, the 267 commissioner may modify or vacate the order or 268 extend it until final determination.

- (c) No stop order may be entered under this 270 section except as provided in subsection (b) of 271 this section without: (1) Appropriate prior notice 272 to the applicant or registrant, the issuer and the 273 person on whose behalf the securities are to be or 274 have been offered; (2) opportunity for hearing; 275 and (3) written findings of fact and conclusions 276 of law.
- 277 (d) The commissioner may vacate or modify a 278 stop order if he finds that the conditions which 279 prompted its entry have changed or that it is 280 otherwise in the public interest to do so.
- MAY DEEM ANY ABANDONED IF THE (e) THE COMMISSIONER 282 REGISTRATION STATEMENT TO BE ABANDONED IF THE 283 PERSON FILING THE REGISTRATION STATEMENT FAILS TO 284 RESPOND TO ANY REQUEST FOR INFORMATION REQUIRED 285 UNDER THIS CHAPTER, AS AMENDED BY THIS ACT, OR ANY 286 REGULATION OR ORDER UNDER THIS CHAPTER, AS AMENDED 287 BY THIS ACT. THE COMMISSIONER SHALL NOTIFY THE 288 PERSON FILING THE REGISTRATION STATEMENT, 289 ISSUER AND THE PERSON ON WHOSE BEHALF 290 SECURITIES ARE TO BE OR HAVE BEEN OFFERED, 291 WRITING, THAT IF SUCH INFORMATION IS NOT SUBMITTED 292 WITHIN SIXTY DAYS OF SUCH WRITTEN NOTIFICATION, 293 THE REGISTRATION STATEMENT SHALL BE DEEMED 294 ABANDONED. ANY FILING FEE PAID PRIOR TO THE DATE 295 THE REGISTRATION STATEMENT IS DEEMED ABANDONED 296 PURSUANT TO THIS SUBSECTION SHALL NOT BE REFUNDED. 297 ABANDONMENT OF THE REGISTRATION STATEMENT PURSUANT 298 TO THIS SUBSECTION SHALL NOT PRECLUDE THE PERSON 299 FILING THE REGISTRATION STATEMENT FROM SUBMITTING 300 A NEW REGISTRATION STATEMENT UNDER SECTIONS 36b-17 301 OR 36b-18, AS AMENDED. THE HEARING REQUIREMENT IN 302 SUBSECTION (c) OF THIS SECTION SHALL NOT APPLY TO 303 ABANDONMENT PURSUANT TO THIS SUBSECTION.
- 304 Sec. 5. Subsection (a) of section 36b-21 of 305 the general statutes, as amended by section 11 of 306 public act 97-220, is repealed and the following 307 is substituted in lieu thereof:
- 308 (a) The following securities are exempted 309 from sections 36b-16, as amended by section 8 of 310 [this act] PUBLIC ACT 97-220, and 36b-22, as

311 amended by section 12 of [this act] PUBLIC ACT 312 97-220: (1) Any security including a revenue 313 obligation issued or guaranteed by the United 314 States, any state, any political subdivision of a 315 state, or any agency or corporate or other 316 instrumentality of one or more of the foregoing; 317 or any certificate of deposit for any of the 318 foregoing; (2) any security issued or guaranteed 319 by Canada, any Canadian province, any political 320 subdivision of any such province, any agency or 321 corporate or other instrumentality of one or more 322 of the foregoing, or any other foreign government 323 with which the United States currently maintains 324 diplomatic relations, if the security is 325 recognized as a valid obligation by the issuer or 326 guarantor; (3) any security issued by and 327 representing an interest in or a debt of, or 328 guaranteed by, any bank organized under the laws 329 of the United States, or any bank, savings 330 institution or trust company organized and 331 supervised under the laws of any state; (4) 332 security issued by and representing an interest in 333 or a debt of, or guaranteed by, any federal 334 savings and loan association, or any savings and 335 loan or similar association organized under the 336 laws of any state; (5) any security issued by and 337 representing an interest in or a debt of, 338 guaranteed by, any insurance company organized 339 under the laws of any state and authorized to do 340 business in this state; (6) any security issued or 341 guaranteed by any federal credit union or any 342 credit union, industrial loan association or 343 similar association organized and supervised under 344 the laws of this state; (7) any security issued or 345 guaranteed by any railroad, other common carrier, 346 public utility or holding company which is (A) 347 subject to the jurisdiction of the Interstate 348 Commerce Commission or its successor agency; (B) a 349 registered holding company under the Public 350 Utility Holding Company Act of 1935 or a 351 subsidiary of such a company within the meaning of 352 that act; (C) regulated in respect of its rates 353 and charges by a governmental authority of the 354 United States or any state; or (D) regulated in 355 respect of the issuance or guarantee of the 356 security by a governmental authority of the United 357 States, any state, Canada or any Canadian 358 province; (8) (A) ANY SECURITY APPEARING ON THE

359 LIST OF OVER-THE-COUNTER AND FOREIGN SECURITIES 360 APPROVED FOR MARGIN BY THE BOARD OF GOVERNORS OF 361 THE FEDERAL RESERVE SYSTEM WHICH IS NOT OTHERWISE 362 A COVERED SECURITY, (B) ANY WARRANT OR RIGHT TO 363 PURCHASE OR SUBSCRIBE TO ANY SECURITY DESCRIBED IN 364 SUBPARAGRAPH (A) OF THIS SUBDIVISION, AND (C) any 365 warrant or right to purchase or subscribe to any 366 security listed or approved for listing upon 367 notice of issuance on [(A)] (i) the New York Stock 368 Exchange, the American Stock Exchange, the Chicago 369 Board Options Exchange and such other securities 370 exchanges as may be designated by the commissioner 371 from time to time, [(B)] (ii) the list 372 over-the-counter securities approved for margin by 373 the Board of Governors of the Federal Reserve 374 System WHERE SUCH SECURITY IS A COVERED SECURITY, 375 or [(C)] <u>(iii)</u> the national market system of the 376 National Association of Securities Dealers 377 Automated Quotation System established pursuant to 378 the Securities Exchange Act of 1934; (9) any 379 security issued by any person organized and 380 operated not for private profit but exclusively 381 for religious, educational, benevolent, 382 charitable, fraternal, social, athletic or 383 reformatory purposes, or as a Chamber of Commerce 384 or trade or professional association; (10) any 385 commercial paper which arises out of a current 386 transaction or the proceeds of which have been or 387 are to be used for current transactions, and which 388 evidences an obligation to pay cash within nine 389 months of the date of issuance, exclusive of days 390 of grace, or any renewal of such paper which is 391 likewise limited, or any guarantee of such paper 392 or of any such renewal; (11) any security issued 393 in connection with an employees' stock purchase, 394 stock option, savings, pension, profit-sharing or 395 similar benefit plan; (12) any security issued by 396 any cooperative apartment corporation incorporated 397 under the laws of this state, located in and 398 operating wholly within the borders of this state, 399 in conjunction with the execution of proprietary 400 leases; (13) any security issued by any person, 401 organized and located in this state and operating 402 exclusively for the purpose of promoting the 403 industrial or commercial development of this 404 state, or such development of any political 405 subdivision thereof or such development of any 406 regional planning area within this state, if such

407 persons are approved by the Commissioner 408 Economic and Community Development and such 409 approval has been certified, in writing, by said 410 Commissioner of Economic and Community Development the commissioner; such approval and 412 certification shall be conclusive as to the nature 413 and purpose of such person; (14) any security 414 issued by the Connecticut Development Credit 415 Corporation; (15) any security issued by any 416 nonstock corporation, which is incorporated under 417 the laws of this state as a cooperative marketing 418 corporation and has its principal place of 419 business in this state, and which is a farmers' 420 cooperative organization as defined in Section 521 421 of the Internal Revenue Code of 1986, or any 422 subsequent corresponding internal revenue code of 423 the United States, as from time to time amended, 424 if such corporation has been certified in writing 425 by the Connecticut Department of Agriculture to 426 the commissioner to be a bona fide cooperative 427 marketing corporation; such certification shall be 428 conclusive as to the nature and purpose of such 429 corporation; (16) any security issued by all 430 cooperative associations organized or existing 431 under chapter 595; (17) any security issued by any 432 person organized, located and operating within or 433 from the borders of this state, when selling or 434 offering for sale an interest in real estate 435 limited partnerships or real estate syndications 436 exclusively, if such person has obtained a permit 437 from the Real Estate Commission; (18) any security 438 which, prior to or within sixty days after October 439 1, 1977, has been sold or disposed of by the 440 issuer or bona fide offered to the public, but 441 this exemption shall not apply to any new offer of 442 any such security by an issuer or underwriter 443 subsequent to such sixty days; (19) any interest 444 or participation in any common trust fund or 445 similar fund established and maintained by a bank, 446 or by one or more banks under common control as 447 otherwise authorized by general statute, 448 exclusively for the collective investment and 449 reinvestment of assets contributed thereto by such 450 bank in its fiduciary capacity; (20) any security 451 issued by a worker cooperative corporation formed 452 under the provisions of sections 33-418f to 453 33-418o, inclusive; (21) any other security that 454 the commissioner may exempt, conditionally or

455 unconditionally, on a finding that registration is 456 not necessary or appropriate in the public 457 interest or for the protection of investors.

458 Sec. 6. Subsection (b) of section 36b-21 of 459 the general statutes, as amended by section 11 of 460 public act 97-220, is repealed and the following 461 is substituted in lieu thereof:

462 (b) The following transactions are exempted 463 from sections 36b-16, as amended by section 8 of 464 [this act] PUBLIC ACT 97-220, and 36b-22, as 465 amended by section 12 of [this act] PUBLIC ACT 466 97-220: (1) Any isolated nonissuer transaction, 467 whether effected through a broker-dealer or not; 468 (2) any nonissuer [distribution of an outstanding 469 security if (A) a recognized securities manual 470 contains the names of the issuer's officers and 471 directors, a balance sheet of the issuer as of a 472 date within eighteen months, and a profit and loss 473 statement for either the fiscal year preceding 474 that date or the most recent year of operations] 475 TRANSACTION BY A REGISTERED AGENT OF A REGISTERED 476 BROKER-DEALER IN A SECURITY OF A CLASS THAT HAS 477 BEEN OUTSTANDING IN THE HANDS OF THE PUBLIC FOR AT 478 LEAST NINETY DAYS PROVIDED, AT THE TIME OF THE 479 TRANSACTION: (A) THE SECURITY IS SOLD AT A PRICE 480 REASONABLY RELATED TO THE CURRENT MARKET PRICE OF 481 THE SECURITY; (B) THE SECURITY DOES NOT CONSTITUTE 482 THE WHOLE OR PART OF AN UNSOLD ALLOTMENT TO, OR A 483 SUBSCRIPTION OR PARTICIPATION BY, THE 484 BROKER-DEALER AS AN UNDERWRITER OF THE SECURITY; 485 (C) A RECOGNIZED SECURITIES MANUAL CONTAINS A 486 DESCRIPTION OF THE BUSINESS AND OPERATIONS OF THE 487 ISSUER; THE NAMES OF THE ISSUER'S OFFICERS 488 DIRECTORS; AN AUDITED BALANCE SHEET OF THE ISSUER 489 AS OF A DATE WITHIN EIGHTEEN MONTHS, OR IN THE 490 CASE OF A REORGANIZATION OR MERGER WHERE THE 491 PARTIES TO THE REORGANIZATION OR MERGER HAD SUCH 492 AUDITED BALANCE SHEET, A PRO FORMA BALANCE SHEET; 493 AND AN AUDITED INCOME STATEMENT FOR EACH OF THE 494 ISSUER'S PRECEDING TWO FISCAL YEARS, OR FOR THE 495 PERIOD OF EXISTENCE OF THE ISSUER, IF IN EXISTENCE 496 FOR LESS THAN TWO YEARS, OR IN THE CASE OF A 497 REORGANIZATION OR MERGER WHERE THE PARTIES TO THE 498 REORGANIZATION OR MERGER HAD SUCH AUDITED INCOME 499 STATEMENT, A PRO FORMA INCOME STATEMENT; AND (D) 500 THE ISSUER OF THE SECURITY HAS A CLASS OF EQUITY 501 SECURITIES LISTED ON A NATIONAL SECURITIES 502 EXCHANGE REGISTERED UNDER THE SECURITIES EXCHANGE

503 ACT OF 1934, OR DESIGNATED FOR TRADING ON THE 504 NATIONAL ASSOCIATION OF SECURITIES DEALERS 505 AUTOMATED QUOTATION SYSTEM, except that the 506 exemption shall not be available for any 507 distribution of securities issued by a blank check 508 company, shell company, dormant company or any 509 issuer that has been merged or consolidated with 510 or has bought out a blank check company, shell 511 company or dormant company unless the issuer or 512 any predecessor has continuously operated its 513 business for at least the preceding five years and 514 has had gross operating revenue in each of the 515 preceding five years, including gross operating 516 revenue of at least five hundred thousand dollars 517 per year in three of the preceding five years; [or 518 (B)] (3) ANY NONISSUER DISTRIBUTION OF AN 519 OUTSTANDING SECURITY IF the security has a fixed 520 maturity or a fixed interest or dividend provision 521 and there has been no default during the current 522 fiscal year or within the three preceding fiscal 523 years, or during the existence of the issuer and 524 any predecessors if less than three years, in the 525 payment of principal, interest or dividends on the 526 security; [(3)] (4) any nonissuer transaction 527 effected by or through a registered broker-dealer 528 pursuant to an unsolicited order or offer to buy; 529 but the commissioner may by regulation require 530 that the customer acknowledge upon a specified 531 form that the sale was unsolicited, and that a 532 signed copy of each such form be preserved by the 533 broker-dealer for a specified period or that the 534 confirmation delivered to the purchaser or a 535 memorandum delivered in connection therewith shall 536 confirm that such purchase was unsolicited by the 537 broker-dealer or any agent of the broker-dealer; 538 [(4)] (5) any transaction between the issuer or 539 other person on whose behalf the offering is made 540 and an underwriter, or among underwriters; [(5)] 541 (6) any transaction in a bond or other evidence of 542 indebtedness secured by a real or chattel mortgage 543 or deed of trust or by an agreement for the sale 544 of real estate or chattels, if the entire 545 mortgage, deed of trust or agreement, together 546 with all the bonds or other evidences of 547 indebtedness secured thereby, is offered and sold 548 as a unit; [(6)] (7) any transaction by an 549 executor, administrator, sheriff, marshal, 550 receiver, trustee in bankruptcy, creditors'

551 committee in a proceeding under the Bankruptcy 552 Act, guardian or conservator; [(7)] (8) any 553 transaction executed by a bona fide 554 without any purpose of evading sections 36b-2 to 555 36b-33, inclusive, as amended by this act AND 556 PUBLIC ACT 97-220; [(8)] (9) any offer or sale to 557 a bank and trust company, a national banking 558 association, a savings bank, a savings and loan 559 association, a federal savings and loan 560 association, a credit union, a federal credit 561 union, trust company, insurance company, 562 investment company as defined in the Investment 563 Company Act of 1940, pension or profit-sharing 564 trust, or other financial institution or 565 institutional buyer, or to a broker-dealer, 566 whether the purchaser is acting for itself or in 567 some fiduciary capacity; [(9)] $\underline{(10)}$ (A) subject to 568 the provisions of this subdivision, any 569 transaction not involving a public offering within 570 the meaning of Section 4(2) of the Securities Act 571 of 1933, but not including any transaction 572 specified in the rules and regulations thereunder; 573 (B) subject to the provisions of this subdivision, 574 any transaction made in accordance with the 575 uniform exemption from registration for small 576 issuers authorized in Section 19(c)(3)(C) of the 577 Securities Act of 1933. (C) The exemptions set 578 forth in subdivisions [(9)] (10) (A) and [(9)] 579 (10) (B) of this subsection shall not be available 580 for transactions in securities issued by any blank 581 check company, shell company or dormant company. 582 (D) The exemptions set forth in subdivisions [(9)] 583 (10) (A) and [(9)] (10) (B) of this subsection 584 may, with respect to any security or transaction 585 or any type of security or transaction, be 586 modified, withdrawn, further conditioned or waived 587 as to conditions, in whole or in part, 588 conditionally or unconditionally, by the 589 commissioner, acting by regulation, rule or order, 590 on a finding that such regulation, rule or order 591 is necessary or appropriate in the public interest 592 or for the protection of investors. (E) A fee of 593 one hundred fifty dollars shall accompany any 594 filing made with the commissioner pursuant to this 595 subdivision; [(10)] $\underline{(11)}$ any offer or sale of a 596 preorganization certificate or subscription if (A) 597 no commission or other remuneration is paid or 598 given directly or indirectly for soliciting any

599 prospective subscriber, (B) the number 600 subscribers does not exceed ten, and (C) no 601 payment is made by any subscriber; [(11)] (12) any 602 transaction pursuant to an offer to existing 603 security holders of the issuer, including persons 604 who at the time of the transaction are holders of 605 convertible securities, nontransferable warrants 606 or transferable warrants exercisable within not 607 more than ninety days of their issuance, if (A) no 608 commission or other remuneration other than a 609 standby commission is paid or given directly or 610 indirectly for soliciting any security holder in 611 this state, or (B) the issuer first files a 612 notice, in such form and containing such 613 information as the commissioner may by regulation 614 prescribe, specifying the terms of the offer and 615 the commissioner does not by order disallow the 616 exemption within the next ten full business days; 616 exemption within the next ten full business days, 617 [(12)] (13) any offer, but not a sale, of a 618 security for which registration statements have 619 been filed under both sections 36b-2 to 36b-33, 620 inclusive, as amended by this act AND PUBLIC ACT 621 97-220, and the Securities Act of 1933, if no stop 622 order or refusal order is in effect and no public 623 proceeding or examination looking toward such an 624 order is pending under either said sections or the 625 Securities Act of 1933; [(13)] <u>(14)</u> 626 transaction exempt under Section 4(6) of the 627 Securities Act of 1933, and the rules and 628 regulations thereunder. The issuer shall, prior to 629 the first sale, file with the commissioner a 630 notice, in such form and containing such 631 information as the commissioner may by regulation, 632 rule or order prescribe. A fee of one hundred 633 fifty dollars shall accompany any such filing made 634 pursuant to this subdivision; [(14)] $\underline{(15)}$ any 635 transaction if all the following conditions are 636 satisfied: (A) The offer and sale is effectuated 637 by the issuer of the security; (B) the total 638 number of purchasers of all securities of the 639 issuer does not exceed ten. A subsequent sale of 640 securities that (i) is registered under sections 641 36b-2 to 36b-33, inclusive, as amended by this act 642 AND PUBLIC ACT 97-220, (ii) is sold pursuant to an 643 exemption under said sections other than this 644 subdivision, or (iii) involves covered securities, 645 shall not be integrated with a sale pursuant to 646 this exemption in computing the number of

647 purchasers hereunder. For the purpose of this 648 subdivision, each of the following is deemed to be 649 a single purchaser of a security: A husband and 650 wife, a child and his parent or guardian when the 651 parent or guardian holds the security for the 652 benefit of the child, a corporation, 653 partnership, an association or other 654 unincorporated entity, a joint stock company or a 655 trust, but only if the corporation, partnership, 656 association, unincorporated entity, joint stock 657 company or trust was not formed for the purpose of 658 purchasing the security; (C) no advertisement, 659 article, notice or other communication published 660 in any newspaper, magazine or similar medium, or 661 broadcast over television or radio, or any other 662 general solicitation is used in connection with 663 the sale; and (D) no commission, discount or other 664 remuneration is paid or given directly or 665 indirectly in connection with the offer and sale, 666 and the total expenses, excluding legal and 667 accounting fees, in connection with the offer and 668 sale do not exceed one per cent of the total sales 669 price of the securities. For purposes of this 670 subdivision, a difference in the purchase price 671 among the purchasers shall not, in and of itself, 672 be deemed to constitute indirect remuneration; 673 (16) ANY TRANSACTION EXEMPT UNDER RULE 701, 17 CFR 674 SECTION 230.701 PROMULGATED UNDER SECTION 3(b) OF 675 THE SECURITIES ACT OF $\underline{1933}$; [(15)] $\underline{(17)}$ any other 676 transaction that the commissioner may exempt, 677 conditionally or unconditionally, on a finding 678 that registration is not necessary or appropriate 679 in the public interest or for the protection of 680 investors.

681 Sec. 7. Section 36b-26, as amended by section 682 36 of public act 97-47, is amended by adding 683 subsection (e) as follows:

(NEW) (e) (1) Any person subject to the feet jurisdiction of the commissioner under this chapter, as amended by this act, shall (A) feet promptly make available to the commissioner such authentic, accurate, legible, complete, systematically organized and current copies of such records as the commissioner may require in connection with any investigation, examination or proceeding under this chapter, as amended by this act; (B) provide such personnel and equipment as the commissioner deems necessary to the conduct of

695 any such investigation, examination or proceeding, 696 including, but not limited to, assistance in the 697 analysis of computer generated records; (C) 698 provide copies of computer printouts of records 699 when so requested by the commissioner; (D) furnish 700 unrestricted access to all areas of its business 701 operations or wherever records may be located, 702 including access to electronically stored records; 703 and (E) otherwise cooperate with the commissioner.

704 (2) Upon the request of the commissioner, a 705 registered broker-dealer or investment adviser 706 shall produce and furnish to the commissioner a 707 listing of all records relating to the business 708 conducted from one or more locations.

709 (3) Nothing in this subsection shall be 710 construed to create or derogate from any privilege 711 which exists at common law or otherwise with 712 respect to records sought by the commissioner 713 pursuant to this subsection.

714 (4) For purposes of this subsection, 715 "records" includes, but is not limited to, books, 716 papers, correspondence, memoranda, agreements, 717 diaries, logs, notes, reports, advisories, 718 updates, ledgers, journals, visual, audio, 719 magnetic or electronic records, manual and 720 computer records, printouts and software, any 721 summary outline and index thereof and any other 722 document, whether retained electronically or in 723 paper format.

Sec. 8. Subsection (d) of section 36b-27 of 725 the general statutes, as amended by section 13 of 726 public act 97-220, is repealed and the following 727 is substituted in lieu thereof:

(d) (1) Whenever the commissioner finds as the result of an investigation that any person or persons have violated any of the provisions of sections 36b-2 to 36b-33, inclusive, as amended by this act AND PUBLIC ACT 97-220, or any regulation, rule or order adopted or issued under said sections, the commissioner may send a notice to such person or persons by registered mail, return receipt requested. Any such notice shall include: (A) A reference to the title, chapter, regulation, rule or order alleged to have been violated; (B) a short and plain statement of the matter asserted or charged; (C) the maximum fine that may be imposed for such violation; and (D) the time and place for the hearing. Such hearing shall be fixed

743 for a date not earlier than fourteen days after 744 the notice is mailed.

745 (2) The commissioner shall hold a hearing 746 upon the charges made unless such person or 747 persons fail to appear at the hearing. Said 748 hearing shall be held in accordance with the 749 provisions of chapter 54. After the hearing if the 750 commissioner finds that the person or persons have 751 violated any of the provisions of sections 36b-2 to 36b-33, inclusive, as amended by this act AND 753 PUBLIC ACT 97-220, or any regulation, rule or 754 order adopted or issued under said sections, the 755 commissioner may, in his discretion and in 756 addition to any other remedy authorized by said 757 sections, order that a [civil penalty] FINE not 758 exceeding ten thousand dollars per violation be 759 imposed upon such person or persons. If such 760 person or persons fail to appear at the hearing, 761 the commissioner may, as the facts require, order 762 that a [civil penalty] FINE not exceeding ten 763 thousand dollars per violation be imposed upon 764 such person or persons. The commissioner shall 765 send a copy of any order issued pursuant to this 766 subsection by registered mail, return receipt 767 requested, to any person or persons named in such 768 order.

769 Sec. 9. (NEW) (a) Section 6 of The 770 Philanthropy Protection Act of 1995 shall not 771 preempt the laws of this state that require 772 registration or qualification of securities or 773 require any person to register as or be subject to 774 registration as a broker-dealer, agent, investment 775 adviser or investment adviser agent.

776 (b) The Philanthropy Protection Act of 1995
777 shall not apply in any administrative or judicial
778 action as a defense to any claim that any person,
779 security, interest, or participation of the type
780 described in The Philanthropy Protection Act of
781 1995 and the amendments made by such act is
782 subject to the provisions of sections 36b-2 to
783 36b-33, inclusive, of the general statutes, as
784 amended by this act.

785 BA COMMITTEE VOTE: YEA 17 NAY 1 JF C/R FIN 786 FIN COMMITTEE VOTE: YEA 42 NAY 0 JF

* * * * *

"THE FOLLOWING FISCAL IMPACT STATEMENT AND BILL ANALYSIS ARE PREPARED FOR THE BENEFIT OF MEMBERS OF THE GENERAL ASSEMBLY, SOLELY FOR PURPOSES OF INFORMATION, SUMMARIZATION AND EXPLANATION AND DO NOT REPRESENT THE INTENT OF THE GENERAL ASSEMBLY OR EITHER HOUSE THEREOF FOR ANY PURPOSE."

* * * * *

FISCAL IMPACT STATEMENT - BILL NUMBER HB 5281

STATE IMPACT Minimal Workload Decrease (Banking

Fund), see explanation below

MUNICIPAL IMPACT None

STATE AGENCY(S) Department of Banking

EXPLANATION OF ESTIMATES:

The bill makes a number of changes to bring the state securities law into conformity with the federal national Securities Markets Improvement Act of 1996 (NSMIA). It specifies that federally registered investment advisers file notice with the commissioner of the Department of Banking for each branch office. It establishes a \$100 non-refundable notice fee for federally registered investment advisers in lieu of a registration fee. The registration fee was also \$100 for these individuals.

The commissioner is allowed to consider a registration statement as abandoned if the applicant fails to supply required information.

There is a minimal workload decrease for the Department of Banking associated with considering any registration statement abandoned.

* * * * *

OLR BILL ANALYSIS

HB 5281

AN ACT CONCERNING THE CONNECTICUT UNIFORM SECURITIES ACT

SUMMARY: This bill makes a number of changes to bring the state securities law into closer conformity with the federal National Securities Markets Improvement Act of 1996 (NSMIA) to supplement the major changes made by PA 97-220 last year. (PA 97-220 had already made major conforming changes.) The bill:

- 1. requires registration of certain investment adviser agents associated with exempt investment advisers,
- 2. lets federally registered investment advisers file notice with the banking commissioner for each branch office instead of having to register it,
- 3. simplifies procedures for considering an application abandoned,
- 4. exempts from registration those securities that are federally approved for margin,
- 5. clarifies several other exemptions, and
- 6. requires anyone subject to the banking commissioner's jurisdiction under the securities act to make their paper and computer records available to him.

The bill also exercises the state's option under a federal law to override a federal preemption of state securities registration for charitable organizations and their securities and similar investments in pooled income funds and makes other minor and technical changes.

EFFECTIVE DATE: October 1, 1998

FURTHER EXPLANATION

Investment Adviser and Agent Registration

The bill clarifies the definition of investment adviser to exclude an "investment adviser agent." It also modifies the definition of "investment adviser agent" to make it consistent with a similar federal definition. Specifically, it adds to the definition any investment adviser's partner, officer, or director or someone occupying a similar status or performing similar functions, or other individual employed, appointed, or authorized by or associated with an investment adviser, who, for compensation, (1) is employed to solicit business or (2) makes any recommendation or otherwise renders advice regarding securities to clients. Current law only includes these people if they otherwise come within the definition.

The bill specifically exempts from the definition of investment adviser agent (and consequently from state registration) any individual (1) who is not within the intent of the definition as the commissioner designates by regulation or order and (2) who is a "supervised person" employed, appointed, or authorized by; associated with; or acting on behalf of an investment adviser who is exempt from state registration because he is federally registered or federally exempt from registration.

But the bill considers a supervised person to be an investment adviser agent and requires him to register with the state if he:

- 1. has a place of business in this state and more than 10% of the advisory clients are individuals whose contract calls for the exempt investment adviser to manage less than \$500,000, or whose net worth, including spousal assets, is under \$1 million;
- 2. regularly solicits, meets with, or otherwise communicates with the exempt investment adviser's clients in this state; and
- 3. does not exclusively render impersonal investment advice, by means of written material or oral statements that do not purport to meet the objectives or needs of specific individuals or accounts.
- A "supervised person" is an investment adviser's

partner, officer, director, or other person occupying a similar status or performing similar functions, employee, or other person who provides investment advice on the adviser's behalf and is supervised and controlled by the adviser.

Branch Offices

Current law requires all investment advisers' Connecticut branch offices to be registered with the Banking Department. The bill makes the following changes for federally registered investment advisers.

- 1. It allows them, instead of registering each Connecticut branch office, to file a notice with the commissioner for each office, along with a \$100 nonrefundable notice fee (the same as the current registration fee).
- 2. It deletes the requirement that such advisers notify the commissioner when they engage a new manager.
- 3. It makes the state notification requirement for branch office acquisitions and relocations the same as under federal law, allows state notice to be concurrent with federal notice, and maintains the current \$100 nonrefundable state fee.

Abandoned Registrations

The bill allows the commissioner, without a hearing, to deem any registration statement abandoned if the applicant fails to respond to a request for required information. It requires the commissioner to notify the applicant, the issuer, and the person on whose behalf the securities are being offered, in writing, that they have 60 days after the notice to submit the information, or the registration will be deemed abandoned. Under the bill, any paid filing fee is also deemed abandoned and cannot be refunded. But the bill specifies that abandonment of the registration does not preclude anyone from later submitting a new registration statement.

Currently, in order to dispose of a registration statement that has been abandoned, the commissioner

must issue a stop order denying effectiveness, provide an opportunity for a hearing, and issue written findings of fact and conclusions of law.

Securities Registration Exemptions

The bill adds a specific exemption from registration for (1) any security on the list of over-the-counter and foreign securities approved for margin by the Federal Reserve Board that is not otherwise covered under federal law and (2) any warrant or right to purchase or subscribe to such a security.

Current law exempts from registration nonissuer distributions of outstanding securities if a recognized securities manual contains the names of the issuer's officers and directors, the issuer's balance sheet dated within 18 months of the exemption, and a profit and loss statement for either the preceding fiscal year or the most recent year of operation. The bill expands the information that must be in the manual for the exemption to apply to include:

- 1. a description of the issuer's business and operations, instead of just the names of its officers and directors;
- 2. an audited balance sheet or a pro forma balance sheet in the case of a reorganization or merger where the parties had such an audited balance sheet; and
- 3. an audited income statement for the two preceding fiscal years, or for the issuer's period of existence, if this is less than two years, or a pro forma income statement for a reorganization or merger where the parties had such an audited income statement.

The bill creates additional conditions for this exemption, including that the:

- 1. transaction be made by a registered agent of a registered broker-dealer;
- security be of a class that has been outstanding in the public's hands for at least 90 days;

- 3. security be sold at a price reasonably related to its current market price;
- 4. security not constitute the whole or part of an unsold allotment to, or a subscription or participation by, the broker-dealer as the security's underwriter; and
- 5. issuer have a class of equity securities listed on a federally registered national securities exchange or designated for trading on the National Association of Securities Dealers Automated Quotation system.

The bill exempts from state registration securities that are exempt under federal Rule 701 (those issued under a compensatory benefits plan).

Requirement to Make Records Available

The bill requires anyone subject to the commissioner's jurisdiction under the state's Uniform Securities Act to make their records available to him upon request. Specifically, the bill requires them to:

- promptly make available authentic, accurate, legible, complete, systematically organized, and current copies of whatever records the commissioner requires in connection with an investigation, examination, or proceeding;
- 2. provide him with personnel and equipment necessary to conduct such an investigation, examination, or proceeding, including assistance in analyzing computer generated records;
- provide copies of computer printouts of records when the commissioner requests it;
- 4. furnish unrestricted access to all business areas or wherever records are located, including access to electronically stored records; and
- otherwise cooperate with the commissioner.

If the commissioner requests it, under the bill, a

registered broker-dealer or investment adviser must furnish a listing of all records related to the business conducted from one or more locations. The bill does not create or take away from any privilege that exists at common law or otherwise with respect to records the commissioner seeks under these provisions.

For purposes of these provisions, the bill defines "records" as including books, papers, correspondence, memoranda, agreements, diaries logs, notes, reports, advisories, updates, ledgers, journals, visual, audio, magnetic or electronic records, manual and computer records, printouts and software, any summary outline and index of these items, and any other document, whether kept electronically or on paper.

Override of Federal Preemption

The bill specifies that the federal Philanthropy Protection Act of 1995 does not preempt Connecticut laws that require registration or qualification of securities or require anyone to register as a broker-dealer, agent, investment adviser, or investment adviser agent. It also specifies that the federal act does not apply as a defense to any claim that a person, security, interest, or participation is subject to the requirements of the state securities law. (The federal law exempts from state registration securities, interests, or participations in any pooled income fund, collective trust fund, collective investment fund, or similar fund maintained by a charitable organization for certain purposes. It also exempts from state registration as a broker-dealer, investment adviser, or their agent any charitable organization or its trustee, director, officer, employee, or volunteer acting within the scope of his employment or duties. The act gives states three years from December 8, 1995 to enact a law specifying that these federal provisions do not preempt state law, which this bill does).

BACKGROUND

NSMIA and PA 97-220

Consistent with the federal NSMIA preemptions, PA 97-220 eliminated state registration and regulation for (1) securities covered by federal law; (2) securities issued by federally registered investment companies,

such as various types of mutual funds; and (3) investment advisers with \$25 million or more in assets under management and those exempted from the scope of the federal law. The state still regulates investment advisers under the \$25 million federal threshold. Broker-dealers, agents of both broker-dealers and investment advisers, and securities issues that are not covered by federal law. It also continues to enforce the securities antifraud laws.

COMMITTEE ACTION

Banks Committee

Joint Favorable Change of Reference Yea 17 Nay 1

Finance, Revenue, and Bonding

Joint Favorable Report Yea 42 Nay 0